

Digital Natives:

Alliance with ProcMart for procurement tech solutions



In today's dynamic business environment, organisations face ongoing challenges with indirect material procurement, such as fragmented supplier bases, inefficient inventory management, and compliance hurdles. We understand these complexities and the need for impactful solutions to address them.

Our solution

Through our collaboration with ProcMart, a trusted leader in B2B MRO (Maintenance, Repair, and Operations) procurement, we propose to offer tailored strategies to help businesses streamline procurement processes, ensure compliance, optimise inventory, and reduce costs. This collaboration brings together our consulting expertise and ProcMart's operational capabilities to offer a holistic and tech-enabled solution for clients.

Key advantages

Inventory optimisation:

Working capital release with 50% reduced inventory holding

Cost efficiency:

7-10% cost savings with scale benefits

Compliance assurance:

Tech-driven systems with 99% TAT adherence

Vendor consolidation:

One-stop solution with 75% fewer vendors and POs

Extensive reach:

Across India, Malaysia, and Indonesia

Robust infrastructure:

35+ warehouses and 2 lakh+ SKUs across 35+ categories

Who can benefit from this solution?

1

Indian companies with annual revenues of over INR 1,000 crore.

2

Pharma, Consumer & FMCG, Industrials, Auto, Metals and Power sector firms.

3

Multinational companies with multiple manufacturing plants in India and worldwide.

To know more about the solution, please reach out to:



Dharmender Jhamb
Partner,
FS Consulting



Abhishek Malik
Partner,
Business
Consulting



Saket Mehra
Partner,
ESG & Risk
Consulting